

CURRICULUM VITAE

Proposed role in the project:

1. **Family name:** Remetic
2. **First names:** Aleksandar
3. **Date of birth:** 26.07.1954
4. **Nationality:** Bosnia and Herzegovina
5. **Civil status:** Married
6. **Education:**

Institution	Date from - Date to	Degree(s) or Diploma(s) obtained
Faculty of Economics Sarajevo	1973-1977	Graduated Economist (four years study)
Faculty of Economics – Masters Study	1977-1979	Masters of Economic Sciences - Economic Development (two years study)
Institute for Foreign Languages	1975-1977	English Language (two years study)

7. Language skills: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
Bosn./Croat./Serbs	1	1	1
English	1	1	1
German	3	2	3

8. Membership of professional bodies:

- President of **EDI** - Entrepreneurs Development Initiative Tuzla (NGO), 2001-2005
- Member of **EU – QIF LESP** (Local Economic Services Providers in B&H)
- Member of **IFC– SEED** Trainers Network Database in B&H
- Member of **EUTaC** Trainers Network

9. Other skills: (e.g. Computer literacy, etc.) : MS Office, Power Point; Driving Licence (B,C,E)

10. Present position: Independent Business Consultant; Open University Travnik “Apeiron” – Senior Assistant at Macroeconomics, Business and Management, Entrepreneurialship

11. Years within the firm:

12. Key qualifications: (Relevant to the project)

- **Graduated Economist** – four years study of Economic Sciences - Macroeconomy
- **Masters of Economic Sciences – Economic Development**, two years study (German Economic Development 1945-1965).
- **Oslo University ISS 1997** – International Development Study (8 credits).
- **The Recovery Group Boston and Deloitte Touche Tohmatsu Washington** – 4.5 years Trainings on **SME Business Consulting** (Management, Marketing, Strategic Planning, Business Planning, Privatisation, Administration, Restructuring, Revitalization, Financial Management, Loan Diagnostic, Loan Monitoring), **Consulting Practice with SMEs**
- **EU TaC (Training and Consultancy)** – Trainer Certificate (Invent Hamburg, Germany)
- **Expert for Local and Regional Economic Development**

13. Specific experience in the region:

Country	Date from – Date to

President of Tuzla Orphanage Managing Board - volunteer (Orphanage 1992-95 Bosnian war period, up to 300-500 children during Srebrenica crisis, currently 139, Fund Raising, Financial Management, Donations, Grants, Institution Management).

Member of Metalotehna Managing Board (trading, 85 employees), 2006 - 2007,

President of ZINA Apparel Tuzla Managing Board 2001-2005 (200 workers, 2.5 mill KM revenue per year, Marketing/Sales/Export) 2001- 2005

EU QIF – Quick Impact Found – Regional Office Tuzla (North East B&H)
Business Plans Evaluator (2003).

Cooperation with Regional Development Agencies on local, micro regional and regional economic analysis and reviews and development projects, design and implementation of sustainable returning projects, projects implementation, NGO capacity building trainings, agribusiness cooperatives establishing, job creation and Income Generation Projects, market linkages, project evaluation, Local consortium establishing (Business-Municipality- NGOs sectors - NERDA Tuzla, RAS Bijeljina, RABD Brcko, RDA of Posavina Bosanski Brod, REZ Zenica, BREDA Zvornik).

16. Publications and Seminars:

- **Business Guidebook of Srebrenica Municipality, Co-Author 2005**
- **Business Guidebook of Bratunac Municipality, Co-Author 2005**
- **Self-employment Initiatives, Co-Author, Srebrenica 2005**
- **Personal Trainings** (for Mercy Corps Tuzla, CHF Zenica, REZ Zenica (Regional Development Agency), BHWI – B&H Women Initiative Sarajevo, Ship to Bosnia Stockholm, Open Society Lipnica, Business Centre Srebrenica, Forum of NGOs Lukavac, CARE BH/C Sarajevo, Returnees Association Drina-Srebrenica Srebrenica, Self-employment Centre of Bratunac-Srebrenica on **Management, Marketing, Strategic Planning, Coalition Work of NGOs, NGO Budgeting, Financial Management, Team Work, Business Planning, Fund Raising, Project Writing, Project Cycle Management, Project Proposal Writing, Networking, Agribusiness, Fund Raising**); logistic planning of meetings and trainings, Training Reports writing.
- **Trainings with B&H Chamber of Commerce Sarajevo (with Revicon Sarajevo) Training of Bankruptcy Managers – Reorganization / Turnaround /Restructuring / Reengineering.**
- **Trainings with Red Cross Region Tuzla (and Trainers Network of BiH) – Leadership in Business, Risk Management, Control of Business Development, Changes Management.**
- **Trainings and teaching students at Open University “Apeiron” Travnik – Macroeconomics, Business and Management, Entrepreneurialship.**

<p>municipalities</p> <p>At least 3 assignments over a period of 4 years</p>	<p>Petrovo, Usora, Maglaj, Gracanica and Modrica) based on General Agreement on implementation of "Municipal Development Project in BiH-MDP" in the period from 2003 to date, especially on local communities development, organizational strengthening of civil society organizations and Municipal Development Teams, strategic and action planning.</p>
<p>Experience as a coach or manager or consultant of small groups of persons and individuals <u>actively</u> involved in development processes</p> <p>At least 5 coaching sessions (meetings, workshops, advisory sessions) over a period of at least 2 years on any strategic development aspects</p>	<ul style="list-style-type: none"> - Facilitation/moderation of municipal forums in Srebrenica, Teslic and Maglaj on "The role of local communities in policy making at municipal level", 2009 - Training and coaching of 8 Working Groups for development of Petrovo Municipal Youth Plan (introducing groups with strategic and action planning methodologies), 2009 - Training and advisory in developing local projects and fundraising for "Older brother, older sister" for 8 NGOs within NARKO NE Network "Older brother, older sister" in BiH, 2009 - Training and coaching for "Mreža dječije zaštite" (Child Protection Network) of Doboj Municipality (development of 2 priority children protection plans), 2008 - Training and coaching for "Savjet dječije zaštite" (Child Protection Council) of Mostar City (development of 2 priority children protection plans), 2008 - Training and advisory for Working group/team for developing Waste Management Plan in Brod Municipality, 2008 - Preparation and facilitation of workshops named "Through partnership towards faster local development" in 6 partner municipalities within "Municipal Development Project in BiH-MDP", 2006
<p>Experience in drafting or co-drafting <u>area-based</u> strategic planning documents</p> <p>Evidence of drafting or co-drafting at least 3 <u>area-based</u> or sectoral strategic planning documents or parts thereof in at least 2 distinct strategic planning exercises.</p>	<ul style="list-style-type: none"> • Drafting Petrovo Municipal Youth Plan 2010-2014 (Strategic and action plans in 8 sectors/fields-on going) • Drafting Doboj Municipal Youth Plan 2009-2013 (Strategic and action plans in 8 sectors/fields) • Children Social Protection Plan of Doboj (drafting 2 priority plans and operationalisation) • Children Social Protection Plan of Mostar (drafting 2 priority plans and operationalisation) • 14 Local Communities Development Plans (Municipalities of Doboj Istok, Doboj Jug and Petrovo)
<p>Extensive experience in leading teams of group of experts in projects related to local self-governance, local socio-economic development.</p>	<ul style="list-style-type: none"> • Leading 2 teams of Local Community Trainers, 2009 • Leading 4 teams of Local Community Trainers, 2007

8. Aleksandar Remetić, Strategic Platform, LED and operationalisation of local strategy

<p>Prior experience in area-based strategic</p>	<p>Strategic Planning, Business Planning and Business Plan etc (Tuzla); SMEs' Market Linkages (local, regional, international), Workshops and Trainings on</p>
---	--

<p>development planning</p> <p>At least 3 assignments over a total period of at least 3 years.</p>	<p>Marketing, Strategic Planning, Business Plan etc (Region Srebrenice); Business Consulting and Training Project – Strategic Planning, Action Planning, Business Plan and Planning etc (Region Srebrenica); Trainings of SMEs, NGOs, Cooperatives, and Returning Associations on Strategic Planning, Business Planning, Marketing, Financial Management etc (Tuzla – entire North-East Region of BiH); Business Consulting and Planning (Beograd);</p>
<p>Work with municipalities</p> <p>At least 3 assignments over a period of 4 years</p>	<p>Šekovići, Vlasenica, Bratunac, Srebrenica, Tuzla, Lukavac, Bosanski Brod, Doboj, Travnik, Mostar, Zvornik, Milići,</p>
<p>Experience as a coach or manager or consultant of small groups of persons and individuals <u>actively</u> involved in development processes</p> <p>At least 5 coaching sessions (meetings, workshops, advisory sessions) over a period of at least 2 years on any strategic development aspects</p>	<p>A number of experience as part of various assignments.</p>
<p>Experience in drafting or co-drafting <u>area-based</u> strategic planning documents</p> <p>Evidence of drafting or co-drafting at least 3 <u>area-based</u> or sectoral strategic planning documents or parts thereof in at least 2 distinct strategic planning exercises.</p>	<p>Trainings of companies and employees in Innovative Technologies Incubator on Strategic Planning, Business Planning and Business Plan etc (Tuzla); SMEs' Market Linkages (local, regional, international), Workshops and Trainings on Marketing, Strategic Planning, Business Plan etc (Region Srebrenice); Business Consulting and Training Project – Strategic Planning, Action Planning, Business Plan and Planning etc (Region Srebrenica); Trainings of SMEs, NGOs, Cooperatives, and Returning Associations on Strategic Planning, Business Planning, Marketing, Financial Management etc (Tuzla – entire North-East Region of BiH); Business Consulting and Planning (Beograd);</p>
<p>Extensive experience in leading teams of group of experts in projects related to local self-governance, local socio-economic development.</p>	<p>Business Guidebooks for Bratunac and Srebrenica Municipalities, Proposed Initiatives for self-employment Guide (Business catalogue), Business Plans for three most advanced SMEs in Region; Bratunac Tourism Feasibility Study; Business Strategic Planning and Business Plan Trainings; Local Economic Development Analysis; Local Economic Development designing projects with local consortium; Regional (RED) and Local Economic Development (LED) projects (design, implementation, Project Proposal writing); SME Business Consulting and Practice; Regional Economic Analysis;</p>

9. Sandi Zulic, Team Leader, environment

10. Aida Jusufhodzic, Environment

11. Emilija Mazar, Environment

CVs are enclosed to this proposal (Annex 2).

(iv) Supporting documentation

The Consortium enclose the following documentation to demonstrate eligibility as per the eligibility criteria

(iv).1 Copy of Company/Organisations evidence on its legal registration

- Kronauer Consulting doo,
- Centre for Management, Development and Planning – MDP Initiative
- Association for of Environmental Protection and Improvements „Una-Sana“, Bihać
- Agenore doo, Brčko/Tuzla

(iv). 2. Copies of financial reports (balance sheets for 2007 and 2008)

- Kronauer Consulting doo,
- Centre for Management, Development and Planning – MDP Initiative
- Association for of Environmental Protection and Improvements „Una-Sana“, Bihać
- Agenore doo, Brčko/Tuzla

(iv). 3. Copies of contracts

Copies from services/consultancies in the area of local strategic planning and capacity development for local self-government units and local stakeholders. Copies are presented in the same order as they are presented in the text for:

- Kronauer Consulting doo,
- Centre for Management, Development and Planning – MDP Initiative
- Association for of Environmental Protection and Improvements „Una-Sana“, Bihać
- Agenore doo, Brčko/Tuzla

[Handwritten signature]
[Handwritten initials]
[Handwritten signature]