

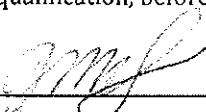
<b>Name:</b>	Ivan Jurilj
<b>Position for this Contract:</b>	Key Expert
<b>Nationality:</b>	Bosnia and Herzegovina
<b>Contact information:</b>	Kneza M.V.Humskog 11, Mostar, 036-557-210; 063-314-430
<b>Countries of Work Experience:</b>	Bosnia and Herzegovina
<b>Language Skills:</b>	Croatian - mother tongue English - fluent
<b>Educational and other Qualifications:</b>	BSc in International Law, Law Faculty of Mostar
<p><b>Summary of Experience:</b> <i>Highlight experience in the region and on similar projects.</i></p> <p>Mr. Ivan Jurilj has extensive experience in provision of technical assistance to the local governments primarily in the region of Herzegovina. As he took over management of the Regional Economic Development Agency REDAH in 2006 he has closely worked with the municipalities in strategic planning, project management, advising them on local economic development, introducing different instrument of local economic development in the municipalities as well as at the regional level. Before taking the position of the director of REDAH he was engaged as Strategy manager in charge for coordination and facilitation of development, updating and implementation of regional development strategy as well as for local development strategies. He was directly involved in elaboration and initiation of the local development strategies for the municipalities of Grude, Široki Brijeg, Neum, Posušje, Čitluk, Jablanica, Tomislavgrad. As a managing director of REDAH he initiated elaboration of development strategies for the City of Mostar, West Herzegovina Canton as well as for Herzegovina-Neretva Canton.</p> <p>During his work he managed or monitored more that 15 development projects targeting local economic development ranging from tourism, agriculture, SME development, local economic development, etc. Beside local development initiatives he was actively participating in elaboration of IPA cross Border Programmes: Croatia- Bosnia and Herzegovina, Monte Negro-Bosnia and Herzegovina and Adriatic CBC programe. He was appointed by the Directorate for European Integration as a member of working group for the elaboration of these programmes. In addition he was member of the working group at the state level for development of Guidelines for establishment of Local Actions Group in Bosnia and Herzegovina coordinated by the Ministry of External Trade and Economic Relations. He is also member of development councils for the West Herzegovina and Herzegovina Neretva Cantons.</p> <p>Mr. Jurilj was also member of the teams for the elaboration of the following studies: Labor Market Analysis for the region of Herzegovina; Study for the establishment and promotion of business zones in the municipalities of Herzegovina; Prefeasibility studies for the business zone "Zvirici" in Ljubuški, Prefeasibility study for the business zone "Rupe" in the municipality of Kupres; SME development study for the municipality of Kupres; Analysis of the competitiveness of the municipalities in Herzegovina; Analysis of situation with recommendation for establishment of development units within municipalities.</p> <p>Recently Mr. Jurilj has been engaged as evaluator for the <u>FDI friendly municipalities</u> in cooperation with NALED association from Serbia and within the GIZ funded regional program for introduction of system of certification of municipalities as FDI friendly.</p> <p>In number of occasions Mr. Jurilj has delivered trainings to municipalities in Herzegovina in strategic planning process, Project Cycle Management, as well as in EU funds and instruments for local economic development.</p> <p>In addition he coauthored following published works:</p> <ul style="list-style-type: none"> <li>▪ Jurilj I., 2 nd annual <i>Olympia Human Rights Programme</i> for SE Europe: <i>Human Rights in Bosnia and Herzegovina</i></li> <li>▪ Klepic Z., Džakula M., Jurilj I., Collected Papers, Faculty of Economy of the University of Mostar: <i>Implementation of Activities of Marketing in Small and Medium Enterprises of the Herzegovina Region</i></li> <li>▪ Klepic Z., Bevanda A., Jurilj I., Proceedings of Conference for Entrepreneurship, Innovation and Regional</li> </ul>	

Development, ICEIRD 2010: *Support to SMEs through Introduction of Voucher System of Training and Consultancy Services: A case of the Herzegovina region*

**Experience, knowledge and expertise relevant to the ToR (From most recent):**

Period: From – To	Name of activity/Project/funding organisation, if applicable:	Job Title and Activities undertaken/Description of actual role performed:
January 2006-onwards	Regional Development Agency REDAH	Director/ Management of REDAH in accordance with relevant legal documents, business and financial plans; Takes care for successful implementation of policy and plans of the Agency; Preparing business plans, internal procedures and policies, contracts, agreements; Organization of everyday and expert work of the agency; Carrying out human resources and financial management, public procurement within the Agency; PR and communication; Organization, development and implementation of policy of the regional, rural and SME development within Herzegovina region; Actively participates in the creation, development and implementation of the regional development process in the whole BiH; Establishment of cooperation within BiH, as well as cross-border and international cooperation with different organizations and institutions; Carrying out an expert work within the agency: strategic planning, project writing and implementation, coordination of regional development activities, preparing analyses and studies, public procurement, etc.; Organization and conducting seminars, round tables, conferences and trainings; Member of working group and committees for the preparation of IPA CBC Programme; Participates in international and domestic conferences, study visits and seminars; Management of the Voucher Scheme for Training and Consultancy for SMEs; Management and organization of building capacities for development of business infrastructure for SMEs (business zones, incubators, technology centers); Providing assistance and support to SMEs, start-ups and entrepreneurship in general; Development and management of the system of the network of first-stop-shops for SMEs and investors.
November 2004-January 2006	Regional Development Agency REDAH	Strategy Manager/ Development and implementation of regional development strategy; Providing technical assistance to local institutions in strategic planning; Defining objectives and priorities of development; Development and definition of measures; Development of project ideas; Project development and implementation; Internal, cross-border and international cooperation;

		Organization and participation in conferences, seminars, trainings, round tables; PR and communication
June 2004-November 2004	Ministry of Defence of the Federation of B&H	Deputy Assistant to the Minister/ Advising the Minister; Helping Assistant to the Minister in his work; Co-Chairing the Committee for Budget and Defense Funds; Preparing documents and policy papers for the Minister and for the Government; Financial and personnel management of the Division; Defining the requirements in assets, personnel, infrastructure, and equipment; Participating in the development of the strategic plans and programs; Participating in the development of strategies, doctrines and policies; Member of Defense Reform Commission to develop Guidelines for Standardization and Interoperability and Equipment Plan; Coordinating the implementation of plans and programs; Contact person in behalf of the Ministry for the European Integration.
December 2002-June 2004	Ministry of Defence of the Federation of B&H	Associate-Coordinator for Training/ Contributing to the development of Training Plans, Programs and Policies; Preparing Operational training plans; Co-Chairing the Working Group for Military Stabilization Program; Cooperating with the State bodies, educational and scientific institutions, and individual experts; Part of an Expert Working Group to develop Doctrines and Policies; Contributing to the Inter-Ministerial Working Group on the development of the course of action on B&H International peacekeeping participation; Giving opinions on Agreements and Contracts; Conducting the training; Contact person in behalf of the Ministry for the European Integration.
August 1998-December 2002	Ministry of Defence of the Federation of B&H	Associate/Assistance to the Program Manager and his Deputy in their work; Translating documents, policy papers and contracts; Preparing reports and analysis for the Program Manager; Other responsibilities
<b>References (minimum of 3):</b>	<b>no.1</b>	<i>Name: Maja Došenović</i> <i>Designation: Task Manager, Section Operations</i> <i>Organization: EU Delegation to Bosnia and Herzegovina</i> <i>Contact Information: Maja.DOSENOVIC@eeas.europa.eu; +387 33 254-726</i>
<b>Reference no.2</b>		<i>Name: Nedim Bukvić</i> <i>Designation: National Programme Officer</i> <i>Organization: Embassy of Sweden,</i> <i>Contact Information: nedim.bukvic@gov.se; +387 33 276 052</i>

<b>Reference no.3</b>	<i>Name: Ventura Rodriguez Garcia</i> <i>Designation: Responsable de Programas,</i> <i>Organization: AECID</i> <i>Contact Information: <a href="mailto:ventura.rodriquez@otc-aecid.dz">ventura.rodriquez@otc-aecid.dz</a>; 00213 (0)21-914704</i>
<b>Declaration:</b> I confirm my intention to serve in the stated position and present availability to serve for the term of the proposed contract. I also understand that any wilful misstatement described above may lead to my disqualification, before or during my engagement.   _____ Signature of the Nominated Key Expert for Economic Development Signed	
<p style="text-align: right;">_____ 11.12.2012 Date</p>	